



# EXTRAORDINARY ON LAND. AMAZING AT SEA.

Designed to combine the luxury lifestyle of The Ritz-Carlton® and the casual freedom of a yachting vacation, an all-inclusive voyage with The Ritz-Carlton Yacht Collection offers your clients the freedom to explore the world on their own terms, with the flexibility to design their day as they wish. Whether on board our intimate yacht marked by anticipatory service, or ashore in the company of local guides who bring each destination's unique culture and history to life, every journey is designed to inspire awe. Learn how The Ritz-Carlton is taking its legendary service and unmatched luxury to sea.





## **EVRIMA**

With just 298 guests aboard Evrima, your clients can take in the view from their suite's private terrace while at anchor off a scenic shoreline. From the aft Marina, your clients can explore by kayak or paddleboard before heading ashore. Five restaurants and six lounges offer an array of culinary delights, while legendary service and luxurious amenities complete the onboard experience.

**CAPACITY: 298 GUESTS TONNAGE: 25,400** YEAR BUILT: 2021

## ILMA

*Ilma* features just 224 airy, light-filled suites, all with private terraces, with one of the highest ratios of space per guest at sea. Five restaurants, six bars and a wine vault offer culinary experiences to please every palate. The yacht's aft Marina includes expansive spaces where guests can dine al fresco while admiring the seascapes or enjoy watersports directly from the yacht.

**CAPACITY: 448 GUESTS TONNAGE: 46,750** YEAR BUILT: 2024





# ON BOARD OVERVIEW

Of all the remarkable destinations your clients will visit, the yacht itself may easily become their favorite. Combining the spacious, residential feel of The Ritz-Carlton with the casual luxury of a magnificent superyacht, guests can enjoy a comfortable and welcoming home away from home. Each yacht features expertly designed suites, each with its own private terrace overlooking the ocean. As with The Ritz-Carlton on land, each yacht features personalized service and luxury amenities. Multiple dining experiences, a Ritz-Carlton Spa® and Fitness Studio are among the many offerings. Plus, an open-air marina-style platform offers direct access to a variety of watersports while the yacht is at anchor.

# THE ALL-INCLUSIVE YACHT EXPERIENCE

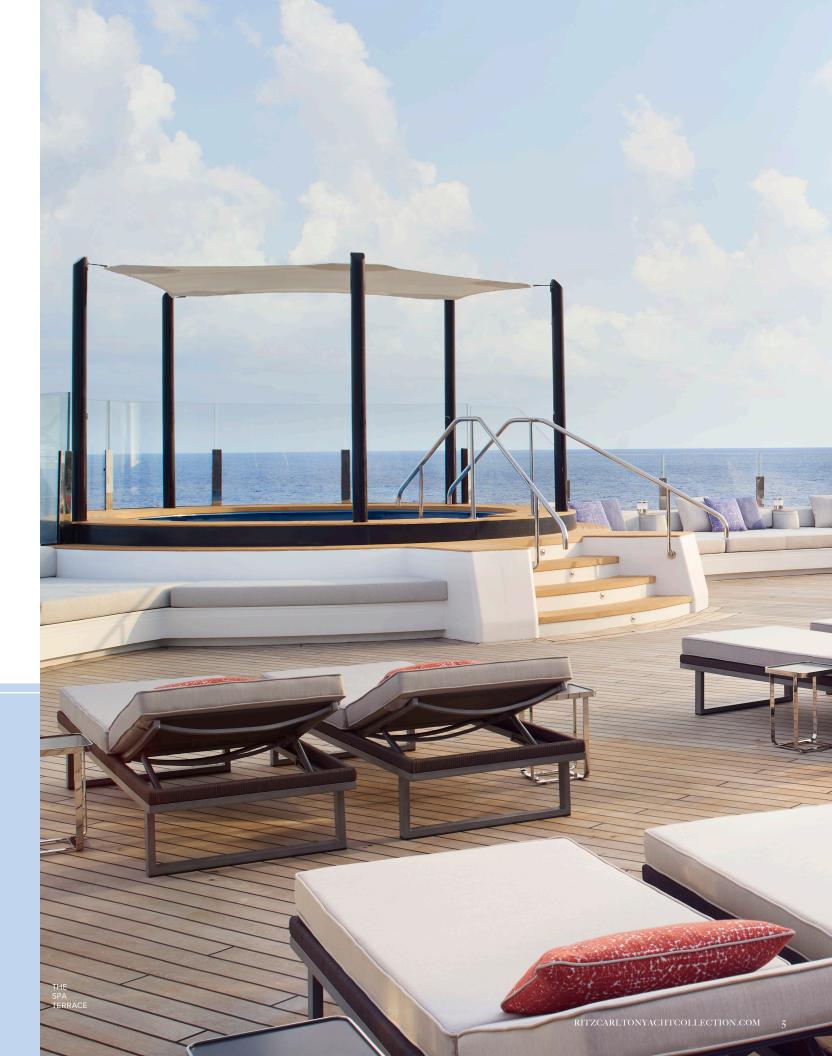
The yacht experience is energizing yet relaxed, weaving moments of repose and indulgence into a journey of discovery.

Your clients can find peace of mind, knowing every detail of their surroundings has been carefully considered. With nearly one crew member for every guest, their every need is met with genuine care.

# **ALL-INCLUSIVE FARE FEATURES:**

- All-suite ocean-view accommodations, each with private terrace
- Access to a Personal Concierge in all suite categories
- Onboard gratuities
- Multiple dining venues

- 24-hour in-suite dining
- Beverages in-suite and throughout the yacht
- Onboard entertainment and enrichment
- Marina-style platform with access to watersports while at anchor
- Wi-Fi throughout the yacht



# ON BOARD EVRIMA

#### THE OBSERVATION LOUNGE / DECK 10

Top-deck views erase the borders between land and sea, an inspired setting for lounging, sipping cocktails or socializing. At twilight, the space is transformed into a venue with cocktails and live entertainment, extending into a late-night hangout.

TO VIEW VIDEO, CLICK HERE



## THE HUMIDOR / DECK 10

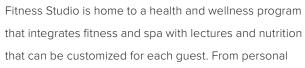
Your guests may cap off their day with a premium cognac in this intimate lounge with its comfortable furnishings. A selection of premium, hand-rolled cigars are showcased in The Humidor.

#### THE RITZ-CARLTON SPA® / DECK 9

Exceptional massages, facials, and a variety of locally inspired treatments await your guests within our serene on board oasis. Enjoy a rejuvenating spa treatment in one of five private rooms, or al fresco, paired with ocean views. Plus, a full-service Beauty Lounge, Barber Shop, and a sauna, steam room and quiet zones allow guests to truly disconnect. Reservations required, additional fee applies.

# TO VIEW VIDEO, CLICK HERE

FITNESS STUDIO / DECK 9



training to sunrise yoga and mat pilates in the Fitness Studio, each voyage has opportunities to maintain a healthy lifestyle.

TO VIEW VIDEO, CLICK HERE



## THE POOL / DECK 5

An infinity oasis of blue is just steps away from The Pool House, where guests can enjoy all-day dining. Frozen treats and refreshing water mistings pamper guests on the sun loungers and banquettes or soaking in the whirlpools, a spacious venue for deck parties and open-air movies.

# THE LIVING ROOM / DECK 4

Bold shades of blue reflecting the sea provide a vibrant accent to the yacht's gathering place, with its chic, comfortable furnishings and library with travel guides and best sellers. Diffused lighting transforms the space into a cocktail lounge with piano bar, and dancing and live music later on.

## THE BOUTIQUE / DECK 4

From exclusive sportswear and branded apparel to jewelry and leather goods, leading labels offer enticing options. In select ports, guests' shopping experience is further enhanced by bespoke collaborations with local artisans who come on board to showcase their offerings.

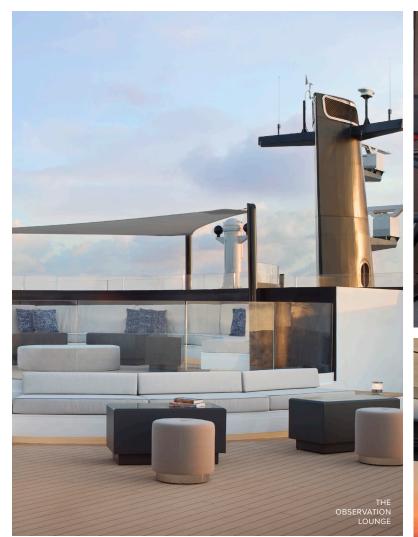
# THE MARINA AND THE MARINA TERRACE / DECK 3

Sitting right at the water's edge, The Marina offers sun loungers and a generous choice of water toys. Like a private beach with seamless entry into the sea, it's the go-to spot while at anchor. Just steps above, The Marina Terrace serves handcrafted cocktails and light bites with stunning views.

TO VIEW VIDEO, CLICK HERE



See pages 22 – 23 for public space capacity and square footage / meters.









# ON BOARD ILMA

#### THE POOL DECK AND INFINITY POOL / DECKS 10 / 5

Guests can head to The Pool Deck to get some sun on the pool's tanning ledges or relax in a comfortable chaise.

Dining and drinks are available any time of day at The Pool House, just steps away. A few decks down and they'll find The Infinity Pool and two whirlpool spas.

## THE OBSERVATION TERRACE / DECK 9

The Observation Terrace offers panoramic views of the sea and shore, providing the perfect backdrop for relaxing and socializing alfresco. As twilight approaches, the space becomes a cocktail bar with live entertainment, and the drinks and dancing may well continue late into the night.

## THE HUMIDOR / DECK 5

Guests can cap off the day with a fine cognac in this cozy and comfortably furnished lounge. They'll find an exceptional selection of premium hand-rolled cigars showcased in the state-of-the-art humidor.

# THE LIVING ROOM / DECK 5

With chic, comfortable furnishings and a library stocked with travel guides and bestsellers, The Living Room is one of the most popular places to gather with friends or curl up with a good book. Fresh coffee and pastries are served during the day, while evening transforms the space into a cocktail lounge and piano bar.

#### THE BOUTIQUE / DECK 5

From exclusive sportswear and branded apparel to jewelry and leather goods, The Boutique offers enticing options to shoppers. In select ports, the shopping experience is further enhanced by collaborations with local artisans who come on board to showcase their bespoke offerings.

## THE RITZ-CARLTON SPA® / DECK 4

Guests will enjoy an invigorating massage, revitalizing facial or other rejuvenating treatment in one of the spa's private rooms, indoors with ocean views or alfresco with sea breezes. A full-service Beauty Lounge and Gentleman's Grooming Salon, as well as a sauna, steam room and quiet zones, allow you to truly disconnect. Reservations required, additional fee applies.

# FITNESS STUDIO / DECK 4

Fitness Studio is home to a health and wellness program integrating fitness and spa treatments with lectures and nutrition that can be customized for each guest.

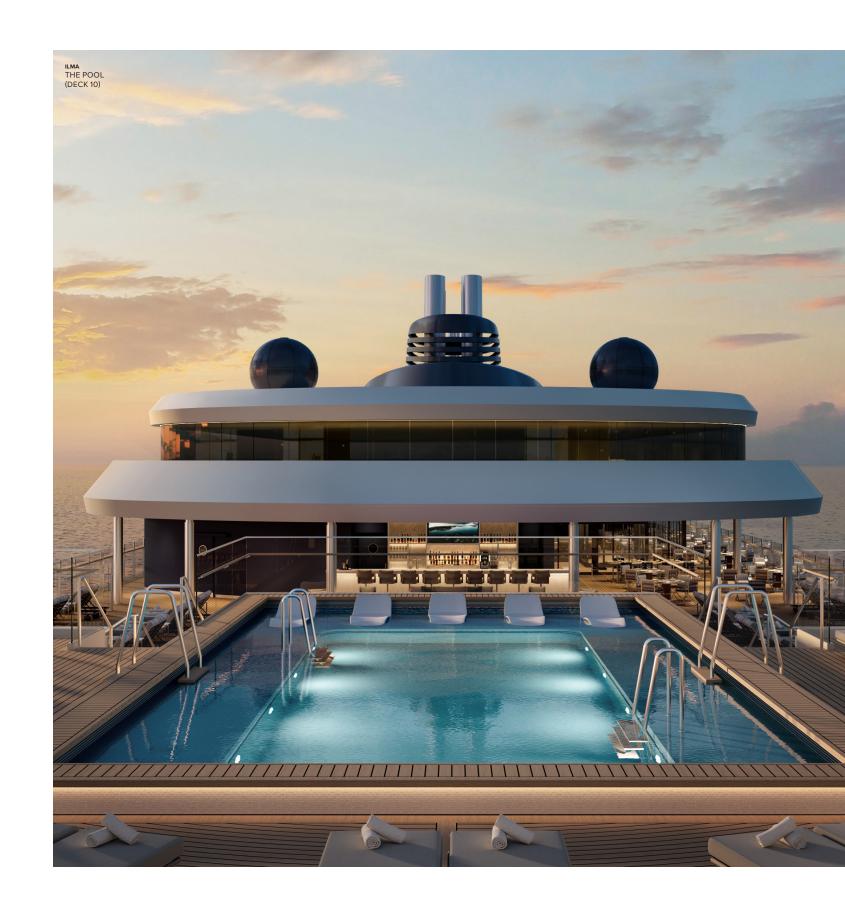
From sunrise yoga classes on deck to strength and cardio training in the gym, each voyage offers ample opportunities to maintain a healthy lifestyle.

#### THE MARINA AND THE MARINA TERRACE / DECK 3

Sitting right at the water's edge, the Marina offers ample space for lounging as well as direct access to the sea for kayaking, paddle boarding and other watersports.

Just steps above, the expansive Marina Terrace serves handcrafted cocktails and light bites with stunning views.

See pages 28 – 29 for public space capacity and square footage / meters.







# THE DINING EXPERIENCE

The distinctive benefits of The Ritz-Carlton Yacht Collection experience include specialty restaurants, intimate venues, and innovative menus where groups can dine together. Contemporary interiors maintain an understated and relaxed luxury, while al fresco spaces offer a more casual setting for breakfast, lunch or dinner. Multiple dining experiences, including regionally inspired cuisine that provides a more immersive experience in the cultural traditions of a location, bring an abundance of choices to our guests table.











# EVRIMA DINING VENUES

# MISTRAL DECK 8, AFT

For lunch or a romantic dinner al fresco, guests come as they are. The seafood bar features fresh local catches while prime cuts are prepared to order from the grill.

## TALAAT NAM DECK 6, AFT

Creative interpretations of Southeast Asian cuisine are paired with sophisticated, laid back luxury in this contemporary restaurant.

\*Additional fee and reservations required \*\*Weather permitting

THE BAR DECK 6, AFT

This intimate cocktail lounge serves top labels from around the world, as well as premium champagnes, single malts and sake.

## S.E.A.\* DECK 6, AFT

Guests can indulge in our specialty dining experience by Chef Sven Elverfeld of Aqua, the three Michelin-starred restaurant at The Ritz-Carlton, Wolfsburg.

Five course culinary journey inclusive of pre-selected wines and champagnes from The Private Reserve List. \$285 per guest fee applies.

TO VIEW VIDEO, CLICK HERE



# THE POOL HOUSE DECK 5, AFT

From a leisurely breakfast for early risers to late-night dining, this casual eatery serves a variety of cuisines prepared à la minute.

TO VIEW VIDEO, CLICK HERE



# THE EVRIMA ROOM DECK 4, AFT

The spacious restaurant offers a thoughtfully designed balance of privacy and social connection with a menu of locally inspired creations changing daily.

# **DINING PRIVÉE\***

DECK 4, AFT

This private space within The Evrima Room is available for exclusive lunch and dinner experiences.

# THE LIVING ROOM CAFÉ

The espresso counter serves freshly brewed coffees and a selection of pastries. Ready-made treats are also available for day trips and late nights.

# **IN-SUITE DINING**

One 24-hour menu will feature highlights and dishes from all of the onboard culinary venues.









# ILMA DINING VENUES

# MISTRAL DECK 10

Guests come as they are for a casual lunch, romantic dinner or cocktail hour al fresco, complemented by some of the best views on the yacht. The Mediterranean-inspired menu features local fish and prime cuts prepared to order on the grill.

# BEACH HOUSE DECK 5

From an early-morning breakfast to a late-night snack, this open-air poolside eatery serves a variety of cuisine at almost any time of day. Guest can enjoy a relaxing meal or a quick bite, always prepared à la minute.

# THE LIVING ROOM CAFÉ DECK 5

Greet the morning with freshly roasted coffee and baked pastries at the espresso counter in The Living Room, which transforms into a bar serving cocktails and ready-made culinary treats as evening arrives.

# MEMORĪ

DECK 4

Guests can have a seat at the sushi bar or gather around a table at memorī, featuring creative interpretations of Southeast Asian cuisine. Or they can dine in a sleek, modern setting indoors, or have dinner al fresco and watch the day's destination fade on the horizon with the setting sun.

\*Additional fee and reservations required

\*\*Weather permitting

# FINE DINING\*

This elevated dining experience is inspired by Europe's top Michelin-starred restaurants. A sophisticated, contemporary atmosphere complements the exquisite tasting menu.

# TIDES

DECK 3

The warm, intimate ambiance of the spacious main restaurant offers a thoughtful balance of privacy and social connection. Ever-changing seasonal menus are inspired by the diverse regional cuisines of the destinations that *Ilma* explores.

# DINING PRIVÉE\*

DECK 3

Guests can come together in a private enclave within Tides for an exclusive dining experience. The stylish and inviting ambiance of Dining Privée provides the perfect setting for celebratory dinners and other special events.

# **IN-SUITE DINING**

One 24-hour menu will feature highlights and dishes from all of the onboard culinary venues.





# **OUR SUITES**

Whether guests seek a restorative night's sleep or the chance to admire sweeping ocean views from their private terrace, each of our expertly appointed suites offers the sanctuary they deserve. Designed to combine the modern elegance of The Ritz-Carlton® with the casual luxury of the world's most magnificent superyachts, our suites set a new standard for luxury travel. Your clients will feel completely at ease in their private oasis at sea, furnished with luxurious, state-of-the-art amenities, and a Personal Concierge standing by to arrange their day.

# **SUITE AMENITIES AND FEATURES**

- Spacious private terrace overlooking the ocean
- Luxury custom king bed sleep system
- Custom luxury bed and bath linens
- Luxury bath amenities and individual robe and slippers
- Mini-bar provisioned to your clients' preferences

- Access to a Personal Concierge in all suite categories
- 24-hour in-suite dining
- Complimentary Wi-Fi
- Complimentary chilled bottle of champagne upon arrival
- In-suite safe
- Hypoallergenic pillows upon request

- Digital flat screen television
- Espresso machine with complimentary coffee and teas
- Hair dryer by Harry Josh
- 230v and 120v outlets, as well as USB charging capabilities

## **CONVERTIBLE SUITES**

Select Terrace Suites have the ability to convert into an expanded living and dining area or remain a second bedroom when connected to the adjacent suite.





# **EVRIMA OUR FLAGSHIP YACHT**

With up to 298 guests aboard Evrima, taking in the view from your suite's private terrace as you drop anchor off a scenic shoreline. From the aft Marina, you can explore by kayak or paddle board before heading ashore. Five restaurants and six lounges offer an array of culinary delights, while legendary service and luxurious amenities complete the onboard experience.

# **SUITE CATEGORIES**

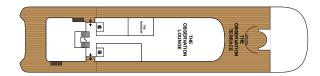
THE OWNER'S SUITES	
THE VIEW SUITES	
THE LOFT SUITES	
THE GRAND SUITES	
THE SIGNATURE MID SUITES	
THE SIGNATURE SUITES	
THE TERRACE MID SUITES	
THE TERRACE SUITES	
ACCESSIBLE SUITES	Å
CONNECTING SUITES	_ ‡
CONVERTIBLE SUITES*	co

# **SPECIFICATIONS**

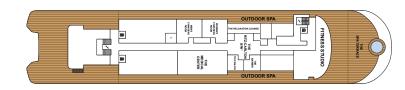
GUEST CAPACITY _	298
OFFICER AND CREW	246
TOTAL SUITES	149
TONNAGE	26,500
LENGTH	_624 FEET / 190 METERS
WIDTH	_ 78 FEET / 23.8 METERS
GUEST DECKS	8
BUILT	2021
YACHT'S REGISTRY _	MALTA

<sup>\*\*</sup>Select Terrace Suites have the ability to convert into an expanded living and dining area or remain a second bedroom when connected to the adjacent suite.

## DECK 10



DECK 9



DECK 8



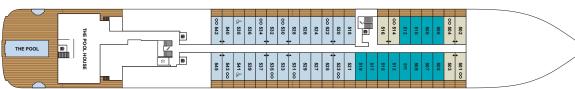
DECK 7



DECK 6



DECK 5



DECK 4



DECK 3



# DECK 10

THE OBSERVATION LOUNGE

THE OBSERVATION TERRACE

THE HUMIDOR

# DECK 9

THE GYM

FITNESS STUDIO

THE RITZ-CARLTON SPA®

THE SPA TERRACE

THE BARBER /

THE SALON

LAUNDERETTE

THE MEDICAL CENTER

# DECK 8

MISTRAL

RITZ KIDS®

SUITES 801 - 824

# DECK 7

SUITES 701 - 737

# DECK 6

THE BAR

S.E.A.

TALAAT NAM

SUITES 601 - 645

# DECK 5

THE POOL HOUSE THE POOL

SUITES 501 - 545

# DECK 4

THE MEETING ROOMS THE LIVING ROOM THE BOUTIQUE THE EVRIMA ROOM

DINING PRIVÉE

WINE VAULT

WINE TASTING AREA 505 - 519 LOWER LEVEL

# DECK 3

THE MARINA TERRACE THE MARINA

# **EVRIMA SUITES**

# THE OWNER'S SUITES

**SUITE SIZE** 1098 SQ FT / 101 SQ M TERRACE SIZE 635 SQ FT / 59 SQ M NUMBER OF SUITES / 2

- Large private terrace with private whirlpool
- Luxurious and modern living and dining area
- Convertible sleep sofa
- Double vanity bathroom with modern soaking tub and separate shower
- Second bathroom with modern shower system
- Walk-in wardrobe



TO VIEW VIDEO, CLICK HERE



# THE VIEW SUITES

SUITE SIZE UP TO 574 SQ FT / 53 SQ M TERRACE SIZE UP TO 129 SQ FT / 12 SQ M NUMBER OF SUITES / 4

- Dramatic floor-to-ceiling windows
- Convertible sleep sofa
- Double vanity bathroom with modern soaking tub and separate shower

# THE LOFT SUITES

SUITE SIZE 611 SQ FT / 57 SQ M TERRACE SIZE 81 SQ FT / 7.5 SQ M NUMBER OF SUITES / 12

Innovative two-story suite with entry from both levels

#### Lower Level:

- Picture window
- Double vanity master bathroom with modern soaking tub and separate shower

#### Upper Level:

- Luxurious and modern living and dining area
- Convertible sleep sofa
- Powder room







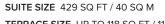
# THE GRAND SUITES

SUITE SIZE 587 SQ FT / 55 SQ M TERRACE SIZE UP TO 118 SQ FT / 11 SQ M NUMBER OF SUITES / 14

- Luxurious and modern living and dining area
- Double vanity bathroom with modern soaking tub and separate shower
- Dual walk-in wardrobes
- Convertible sleep sofa



TO VIEW VIDEO, CLICK HERE



THE SIGNATURE SUITES

TERRACE SIZE UP TO 118 SQ FT / 11 SQ M NUMBER OF SUITES / 27

■ Luxurious and modern living and dining area

TO VIEW VIDEO, CLICK HERE

- Double vanity bathroom with modern soaking tub and separate shower
- Convertible sleep sofa
- One Signature Suite on board will be an ADA suite



TO VIEW VIDEO, CLICK HERE



TO VIEW VIDEO, CLICK HERE

# THE TERRACE SUITES

SUITE SIZE 300 SQ FT / 28 SQ M TERRACE SIZE UP TO 81 SQ FT / 7.5 SQ M NUMBER OF SUITES / 90

- Double vanity bathroom with modern shower system
- Select Terrace Suites have the ability to convert into an expanded living and dining area or remain a second bedroom when connected to the adjacent suite.
- Two Terrace Suites on board are ADA suites







# **EVRIMA**

YACHT SPECIFICATION	S					
PUBLIC AREAS	LOCATION	APPROX. SIZE FEET <sup>2</sup>	APPROX. SIZE METERS <sup>2</sup>	SEATING CAPACITY	STANDING CAPACITY	STAND-UP RECEPTION
THE OBSERVATION TERRACE	DECK 10	4800	446	92 (+12 AFT)	200	
THE OBSERVATION LOUNGE	DECK 10	3100	288	90	150	•
THE HUMIDOR	DECK 10	115	35	14	14	
MISTRAL	DECK 8	4359	405	121	150	
BOW OF THE YACHT	DECK 6	3982	370	N/A	175	•
THE BAR	DECK 6	259	79	11	30	
S.E.A.	DECK 6	683	63.5	28	N/A	
TALAAT NAM	DECK 6	1119	104	42	125	
TALAAT NAM (AL FRESCO DINING)	DECK 6	1108	103	36	125	
THE POOL HOUSE	DECK 5	3132	291	92	N/A	
THE POOL	DECK 5	4187	389	78	150	
THE LIVING ROOM	DECK 4	6145	596	124	200	
THE MEETING ROOMS	DECK 4	559	52	35	45	
THE EVRIMA ROOM	DECK 4	4359	405	131	225	
DINING PRIVÉE	DECK 4	279	26	10	20	
THE MARINA TERRACE	DECK 3	1711	159	41 (+16 WITH PLATFORM)	60	
THE MARINA	DECK 3	1657	154	20	60	
THE MEETING ROOMS	BOARDROOM LAYOUT	CLASSROOM LAYOUT	U-SHAPE LAYOUT			
HALF ROOM CAPACITY	12	15	16			
WHOLE ROOM CAPACITY	20	35	32			

TO VIEW MEETING DIAGRAMS, CLICK HERE



Multifunction space has various seating configurations for breakout sessions.















# ILMA

In 2024 our newest superyacht, Ilma, embarks on inaugural voyages in the Mediterranean. With the highest ratio of space per guest at sea, *Ilma* features 224 suites — all with private terraces — and offers two new upper suite categories measuring more than 1,000 square feet. On board you will also find signature spaces such as The Ritz-Carlton Spa® and an expanded Marina where you can take in the seaside views while sipping a craft cocktail or enjoy water sports directly from the yacht.

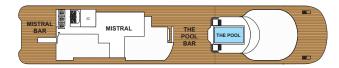
# **SUITE CATEGORIES**

THE OWNER'S SUITES		
THE CONCIERGE SUITES		
THE VIEW SUITES		
THE ILMA SUITES		
THE GRAND SUITES		
THE SIGNATURE MID SUITES		
THE SIGNATURE SUITES		
THE TERRACE MID SUITES		
THE TERRACE SUITES		
631, 721, 805, 838, 905	Å	

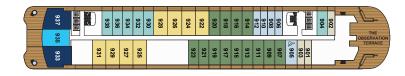
# **SPECIFICATIONS**

GUEST CAPACITY _	448
OFFICER AND CREW	374
TOTAL SUITES	224
TONNAGE	46,750
LENGTH	_790 FEET / 241 METERS
WIDTH	95.5 FEET / 29.1 METERS
GUEST DECKS	8
BUILT	2024
YACHT'S REGISTRY	MALTA

## DECK 10



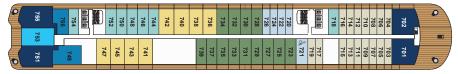
#### DECK 9



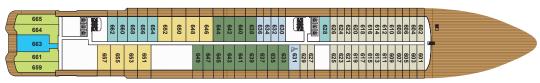
#### DECK 8



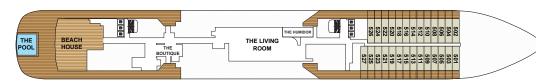
## DECK 7



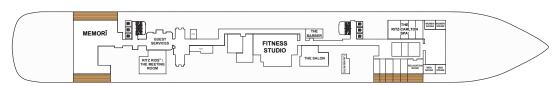
#### DECK 6



## DECK 5



## DECK 4



# DECK 3



# DECK 10

MISTRAL

MISTRAL BAR THE POOL BAR

THE POOL

# DECK 9

THE OBSERVATION TERRACE

SUITES 901 - 938

# DECK 8

SUITES 801 - 838

# DECK 7

SUITES 701 - 756

# DECK 6

SUITES 601 - 665

# DECK 5

THE HUMIDOR

THE LIVING ROOM

THE BOUTIQUE BEACH HOUSE

THE POOL

SUITES 501 - 527

# DECK 4

THE RITZ-CARLTON SPA®

LAUNDERETTE

THE BARBER / THE SALON

FITNESS STUDIO

**GUEST SERVICES** 

RITZ KIDS® /

THE MEETING ROOM

MEMORĪ

# DECK 3

FINE DINING

TIDES

DINING PRIVÉE

WINE VAULT

THE MARINA TERRACE

THE MARINA

THE MEDICAL CENTER

# **ILMA SUITES**





# THE SIGNATURE SUITES

SUITE SIZE 409 SQ FT / 38 SQ M TERRACE SIZE\* UP TO 151 SQ FT / 14 SQ M NUMBER OF SUITES 77

- Private terrace overlooking the ocean
- Luxurious and modern living and dining area
- Convertible sleep sofa
- Luxury custom king bed sleep system
- Double vanity bathroom with modern soaking tub and separate shower
- Minibar provisioned to guests' preferences upon request once on board
- Digital flat screen televisions
- Two vanity mirrors and hair dryers



#### THE OWNER'S SUITES

SUITE SIZE UP TO 1033 SQ FT / 96 SQ M TERRACE SIZE UP TO 721 SQ FT / 67 SQ M NUMBER OF SUITES 8

- Private terrace with whirlpool and outdoor
- Convertible sleep sofa
- Luxury custom king bed sleep system
- Double vanity bathroom with modern soaking tub and separate shower
- Second powder room with toilet and sink in
- Minibar provisioned to guests' preferences upon request once on board
- Walk-in wardrobe
- Digital flat screen televisions
- Two Vanity mirrors and hair dryers



## THE CONCIERGE SUITES

SUITE SIZE UP TO 785 SQ FT / 73 SQ M TERRACE SIZE UP TO 409 SQ FT / 38 SQ M NUMBER OF SUITES 4

- Private terrace overlooking the ocean with entry from living area and bedroom
- Luxurious and modern living and dining areas Luxurious and modern living and dining area
  - Convertible sleep sofa
  - Luxury custom king bed sleep system
  - Double vanity bathroom with modern soaking tub and separate shower
  - Minibar provisioned to guests' preferences upon request once on board
  - Walk-in wardrobe
  - Digital flat screen televisions
  - Two vanity mirrors and hair dryers

#### THE ILMA SUITES

SUITE SIZE UP TO 657 SQ FT / 61 SQ M TERRACE SIZE UP TO 301 SQ FT / 28 SQ M NUMBER OF SUITES 4

- Private terrace overlooking the ocean
- Luxurious and modern living and dining area
- Convertible sleep sofa
- Luxury custom king bed sleep system
- Double vanity bathroom with modern soaking tub and separate shower
- Minibar provisioned to guests' preferences upon request once on board
- Digital flat screen televisions
- Two vanity mirrors and hair dryers





## THE VIEW SUITES

SUITE SIZE UP TO 689 SQ FT / 64 SQ M TERRACE SIZE UP TO 205 SQ FT / 19 SQ M NUMBER OF SUITES 2

- Private terrace overlooking the ocean
- Convertible sleep sofa
- Luxury custom king bed sleep system
- Double vanity bathroom with modern soaking tub and separate shower
- Minibar provisioned to guests' preferences upon request once on board
- Walk-in wardrobe

THE VIEW SUITE 758

- Digital flat screen televisions
- Two vanity mirrors and hair dryers

#### THE GRAND SUITES

SUITE SIZE 560 SQ FT / 52 SQ M TERRACE SIZE\* UP TO 199 SQ FT / 18.5 SQ M NUMBER OF SUITES 32

- Private terrace overlooking the ocean
- Luxurious and modern living and dining area Luxurious and modern living and dining area Luxurious and modern living and
  - Convertible sleep sofa
  - Luxury custom king bed sleep system
  - Double vanity bathroom with modern soaking tub and separate shower
  - Minibar provisioned to guests' preferences upon request once on board
  - Dual walk-in wardrobes
  - Digital flat screen televisions
  - Two vanity mirrors and hair dryers

#### THE TERRACE SUITES

**SUITE SIZE** 294 SQ FT / 27.3 SQ M TERRACE SIZE\* UP TO 108 SQ FT / 10 SQ M NUMBER OF SUITES 92

- Private terrace overlooking the ocean
- dining area
- Luxury custom king bed sleep system
- Double vanity bathroom with modern
- Minibar provisioned to guests' preferences upon request once on board
- Digital flat screen television
- Two vanity mirrors and hair dryers







# ILMA

YACHT SPECIFICATIONS					
PUBLIC AREAS	LOCATION	APPROX. SIZE FEET <sup>2</sup>	APPROX. SIZE METERS <sup>2</sup>	GUEST CAPACITY	STAND-UP RECEPTION
MISTRAL (INDOOR AND OUTDOOR)	DECK 10	8,482	788	310	
THE POOL / THE POOL BAR	DECK 10	12,917	1,200	100	•
THE OBSERVATION TERRACE	DECK 9	2,379	221	58	
BOW OF THE YACHT	DECK 6	6,458	600	300	•
THE HUMIDOR	DECK 5	517	48	12	
THE LIVING ROOM	DECK 5	4,219	392	100	
THE BOUTIQUE	DECK 5	2,659	247	40	
BEACH HOUSE	DECK 5	4,532	421	104	
THE POOL	DECK 5	8,116	754	88	
JUICE BAR	DECK 4	721	67	4	
THE COVE	DECK 4	958	89	56	
MEMORĪ	DECK 4	4,445	413	137	
FINE DINING	DECK 3	1,378	128	48	
TIDES	DECK 3	3,670	341	128	
PRIVATE DINING	DECK 3	538	50	16	
THE MARINA / THE MARINA TERRACE	DECK 3	3,886	361	92	
THE MARINA (OUTDOOR, RECEPTION AND CHANGING ROOM)	DECK 2	1,841	171	12	















# PROGRAMS & RESOURCES

We are committed to helping you grow your business by providing an array of programs and insightful tips for selling The Ritz-Carlton Yacht Collection — from valuable savings incentives for your clients and an easy-to-understand group policy, to helping you identify the perfect prospect, plus other useful tools for the trade.

## **COMBINED VOYAGE INCENTIVE**

Most of our itineraries allow guests the opportunity to combine voyages back-to-back without repeating the same ports, offering the perfect option to extend their time on board. Plus, guests can enjoy a 5% cruise fare savings incentive when combining two or more consecutive voyages.

#### **ONBOARD SAVINGS INCENTIVE**

Guests can enjoy a cruise fare savings incentive when they reserve their next voyage while on board the yacht. To reserve, a floating deposit is required, and guests will have one year to select their voyage. Our reservations ream will contact your clients, and as their Travel Professional of record, you will hold complete control to assist with the guests' future travel plans.

#### **IMAGES AND VISUALS**

Please find links below to access our assets for use in promotional materials.

TO VIEW IMAGE LIBRARY, CLICK HERE TO VIEW SLIDESHOW, CLICK HERE

## **GROUPS**

Combining casual elegance with comfortable surroundings, each space has been designed to allow guests to connect. From a cocktail hour looking out over the marina at sunset or intimate alcoves for quiet conversation, the yacht is designed for every need of groups and luxury travelers.

## FIT GROUP POLICY

- **Evrima:** Minimum of 10 suites, maximum of 30 suites, double occupancy
- Ilma: Minimum of 10 suites, maximum of 50 suites
- One Tour Conductor for every 12 suites
- No deposit is required to lockin rate for 90 days. however, suites will only be booked and confirmed with a 25% deposit and guests' names
- \$200 onboard credit per suite valid toward shore excursions, spa treatments, specialty dining and more
- Commissions are paid at the same agency rate for FIT bookings (does not apply to TC earnings)

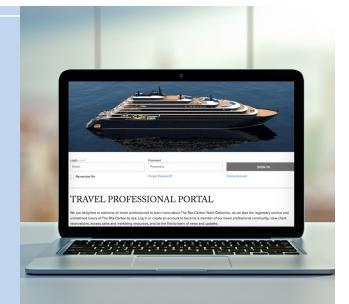
For more information, contact your sales support team.

# TRAVEL PROFESSIONAL PORTAL

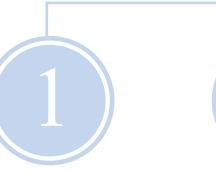
We invite you to visit and create an account in our Travel Professional Portal, where you can view your bookings, check inventory availability and access marketing resources, past webinars and more. To create an account, visit www.ritzcarltonyachtcollection.com/travelprofessionals and click the "Create Account" link under the SIGN IN button.

TO VIEW TRAVEL PROFESSIONAL PORTAL, CLICK HERE





# BRINGING VALUE TO **OUR TRAVEL PARTNERS**







THE POWER OF THE BRAND AND DISTRIBUTION

**DELIVERING NEW CUSTOMERS TO YOU** 

LUXURY PRICE POINT, **GREATER REVENUE TO YOU** 

Luxury cruise and new-to-cruise customer in The Ritz-Carlton database

# WHO SAILS WITH US?

# WHERE TO FIND THE RITZ-CARLTON YACHT COLLECTION PROSPECTS ...

- Over 50% of our guests have indicated that they are new to cruising.
- Over 40% of our guests are loyal Ritz-Carlton guests.

#### The Ritz-Carlton Guest ...

- > 72% of guests come from the US
- » Average household income around the world is \$294K (\$387K HHI in the US)
- » Roughly 60 / 40 split between male and female quests
- » 80% of guests are married, 70% of whom
- » Boomers make up the largest group of customers (42%), while GenX (36%) and Millennials (16%) are continuously growing share

# LOOK INTO YOUR CURRENT DATABASE FOR THOSE CLIENTS WHO ARE ...

- New-to-cruise
  - » Existing top-tier Ritz-Carlton customers who are familiar with the brand
  - » Clients who have booked a safari or have frequent stays at a boutique resort
- Existing cruise customers
  - » Clients who have sailed with other luxury lines, but are eager to experience new hardware
  - Clients who have sailed on upper premium lines and are ready to move up to a smaller, all-inclusive cruise experience
- Preparing to celebrate a special occasion
- Eager to be the first to sail during the inaugural season



# **OUR DESTINATIONS**

Thoughtfully crafted itineraries of mostly seven to ten nights explore both the classic and glamorous yachting destinations of the world. Most of our back-to-back voyages are designed to not repeat ports, making them ideal for guests looking for an extended, relaxed vacation. Equally noteworthy is the yacht's intimate size, which allows for tying up dockside in smaller ports, giving your clients more time in port to explore — including late-night departures and many overnights.

#### **MEDITERRANEAN**

Rich with history, with monuments and ruins dating back to the earliest civilizations, the Mediterranean moves at a slower pace than its northern neighbors.

#### **CROSSING VOYAGES**

Guests have the opportunity to unplug from everyday life with time to enjoy the laid-back, unhurried life on board.

#### CARIBBEAN AND CENTRAL AMERICA

Sugar sand, colorful coral, lush rainforests and volcanic landscapes provide myriad opportunities for adventure and incredible sights.





# THE SHORE COLLECTION

Five themed excursion categories within The Shore Collection allow your clients to easily identify those that match their interests and activity level. Expert local guides ensure a highly personalized, relevant experience, and each small group excursion has been meticulously curated so that every minute guests spend ashore is authentic, immersive and uniquely rewarding. Plus, our Concierge Ashore option will be available for your clients to curate a bespoke experience.

## **ICONIC SIGHTS**

Your clients can browse through a world-class museum with its curator or visit a UNESCO site before opening hours to beat the crowds. Our small-group "must-do" tours to the highlights of a destination are led by local experts to give guests an insider's perspective.

## STIRRING THE SENSES

These experiences offer a chance to slow down and de-stress. Guests can practice yoga on a private beach or spend the day at a luxury hotel, relaxing by the infinity pool or at the spa while experts soothe mind, body and soul. Stirring the Senses promotes wellness and rejuvenation to help bring guests' life back into balance.

#### **ACTIVE EXPLORATIONS**

Active Explorations offer guests the chance to swim, snorkel and dive at world-class reefs, go whitewater rafting or zip line through a rainforest. Or they can get their adrenaline flowing as they climb a waterfall or explore a cave to check items off their bucket list and set a personal high-octane pace.

## **EPICUREAN EXPERIENCES**

Guests can visit a winery with the sommelier in Tuscany, or learn how to make patacones from a native chef in Costa Rica. Timeless traditions of a culture are told through its culinary arts.

#### **CULTURAL CONNECTIONS**

Your clients have the opportunity to go behind the glossy postcards for an insider's view of the places we visit and locals we meet. Or they can give back in a unique and immersive way that offers a deep cultural connection.

## **CONCIERGE ASHORE**

For the most personalized way to explore a destination, choose from one of our predesigned private excursions or allow our Concierge Ashore to customize an experience tailor-made to your client's travel style.

#### **OVERLAND PROGRAMS**

On select itineraries, your clients can deepen the experience mid-voyage and be fully immersed beyond the port. On an overnight tour, guests take a deep dive into immersive cultural experiences before rejoining the yacht at the next destination.



# For more information visit RITZCARLTONYACHTCOLLECTION.COM

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